

Multi-Family Sales Specialist

MEMBER SPOTLIGHT

MEMBER: Beau Beery

TITLE: Brokerage Owner

COMPANY: Coldwell Banker Commercial MM Parrish

LOCATION: Gainesville, FL

COACHING PROGRAM: 1-to-1 Elite Coaching

WHY I BECAME A MASSIMO GROUP

COACHING CLIENT:

In 2013 prior to hiring the Massimo Group my team had been a leader in our market for years. We were very successful. We had 150 listings and were doing 80 - 100 deals per year. I also was working 7 days and 80 hours a week, I had no time for myself or my family and really no life. I was tired and short tempered and wanted my life back.

MY EXPERIENCE:

My experience with the Massimo Group has been amazing. Initially I wanted a trusted partner to push me and reinforce fundamentals. My coach is that and so much more. I also learned proven processes for growth that transform your business. Today, I work 40 - 45 hours per week. My per deal volume has increased more than 5x and my income has doubled and continues to grow. I have received a 20x return on my investment. This has been one of the best decisions I have made in my career.

**IT'S TIME TO MAKE
A GREAT DECISION**

